



SOFT SKILLS

Communication

3rd Training in La Plata, ARG
25-28th of March 2019

Anna Díaz-Vicario (UAB)

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Objectives of the Session

Reflect on the significance of **communicative competence** in the **engineering** field in general and the **automotive** field in particular.

Review the **key elements involved in the communication process.**

Identify the **bases for efficient communication** in diverse contexts (formative, corporative, etc.).

Know the **barriers** preventing **efficient communication** and the strategies to overcome them.



***The most important
characteristic of the ideal
candidate for a position***



***Graduates do not have sufficient
communicative competences***



Communication Formative Needs

Communicate efficiently.

Create an environment in which communication can take place efficiently.

Assertiveness: when to speak, when to listen, and how to be listened.

Presentation techniques and support means.

Written communicative competence.

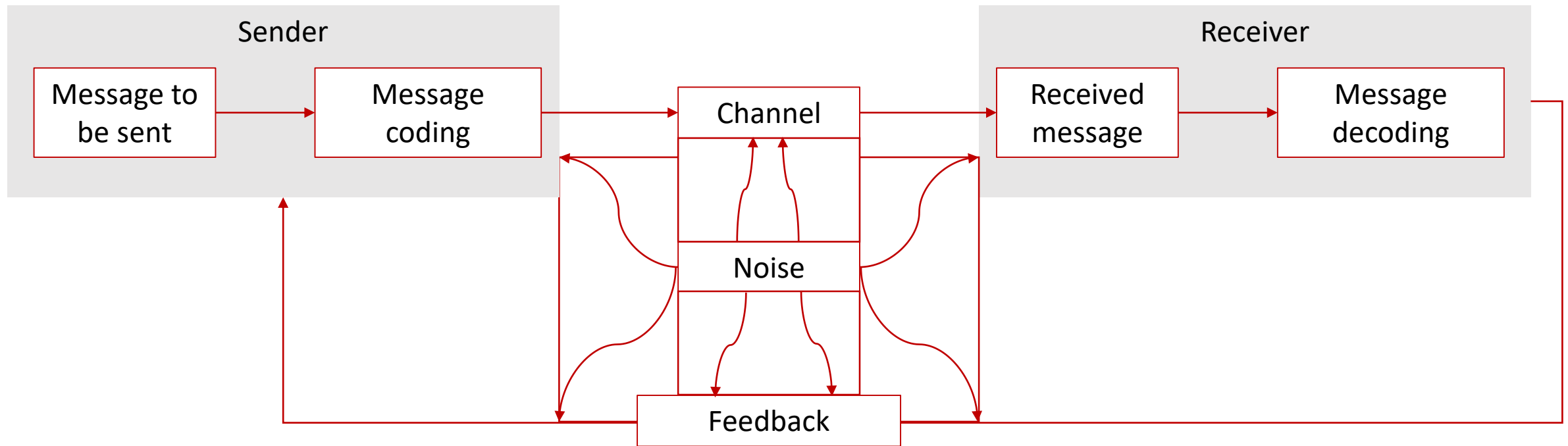
Report writing.

...

Mears et. al (2011, p. 699)



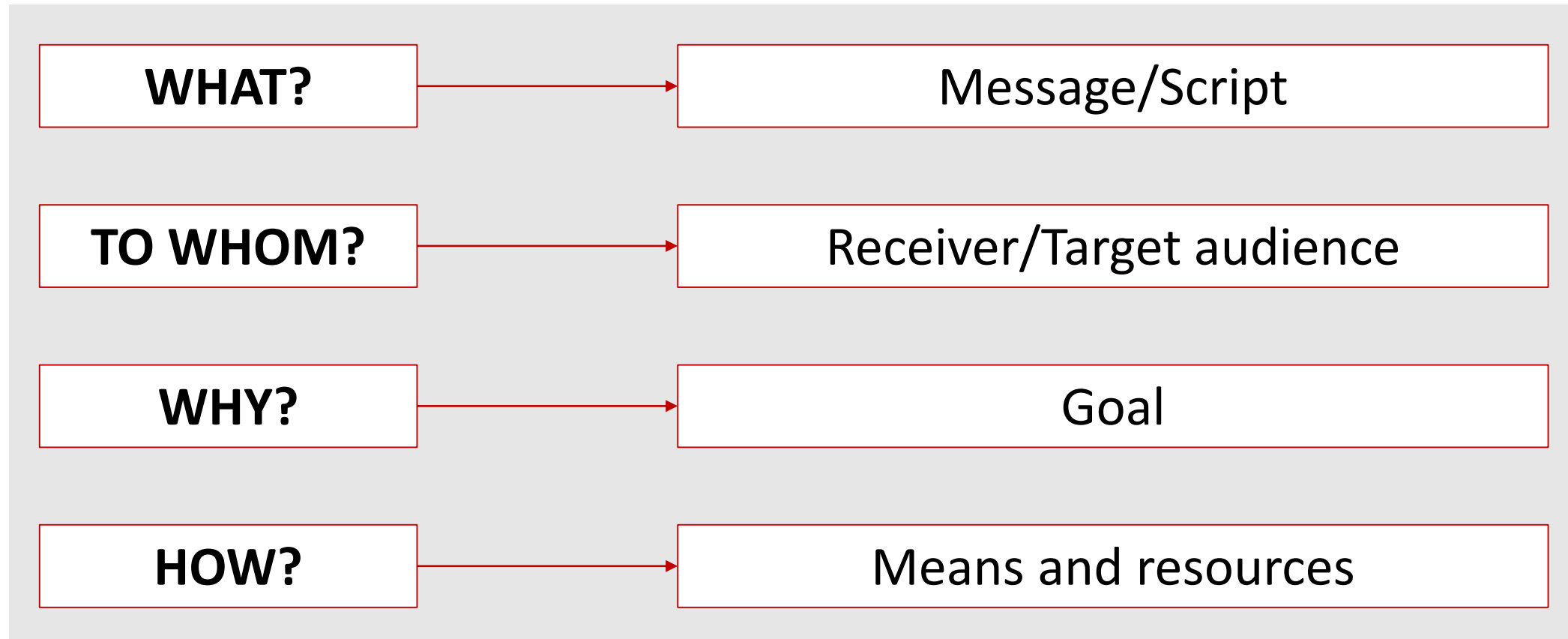
The Communication Process



Robbins & Judge (2009, p. 353)



Bases for Efficient Communication (I)



Bases for Efficient Communication (II)



Precision or clarity



Authenticity



Respect



Empathic understanding



Definition



Structure



Emphasis



Repetition



Simplicity



Look

Hands

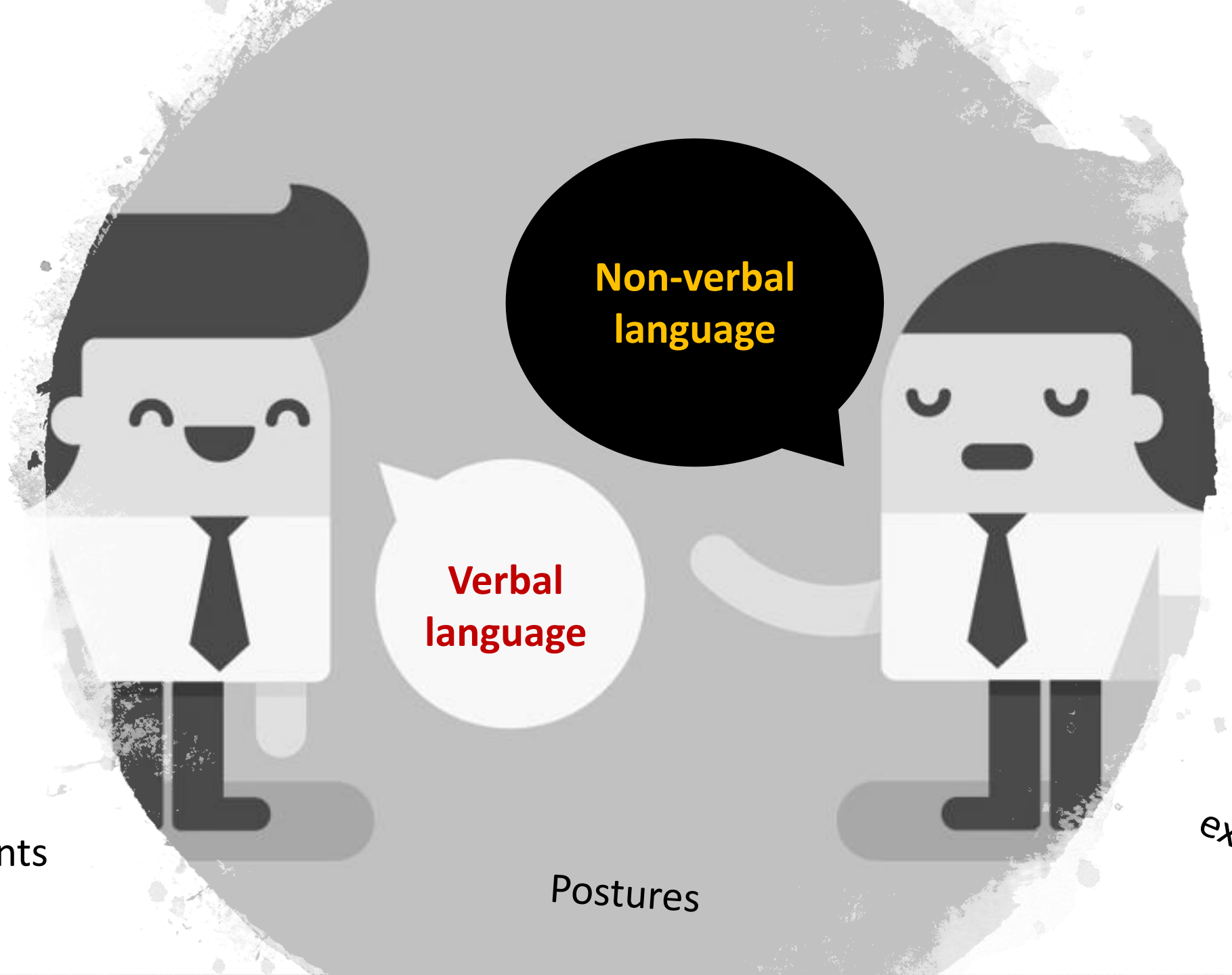
**Non-verbal
language**

**Verbal
language**

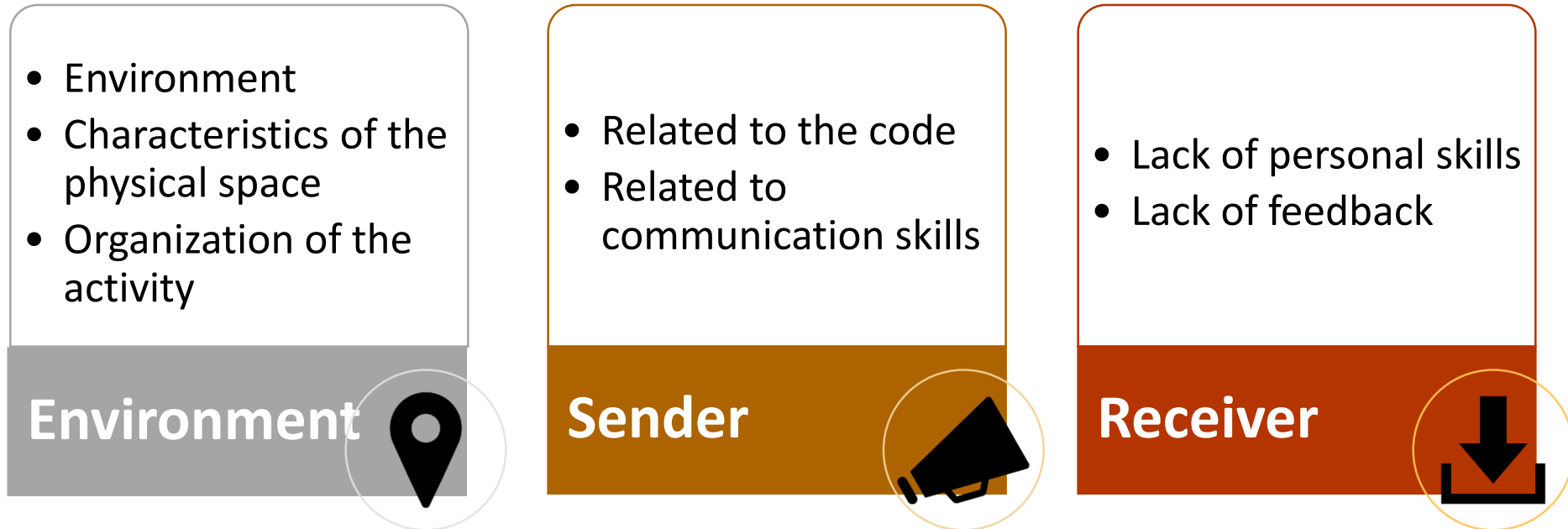
Movements

Postures

Facial
expressions



Barriers and How to Overcome Them



Use a language close to the speaker

Listen attentively

Use feedback

....



7 years

Identification and analysis of the aspects involved in communication

- Verbal communication
- Non-verbal communication
- Participation and interaction
- Others ...





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